## **Example: Silent Escapes Fiji - Yacht Membership Value/Returns**

## YACHT MEMBERSHIP GOLD - 1 WEEK PACKAGE - FOUNTAINE PAJOT SAMANA 59 - 100% OWNER USAGE

1 WEEK YACHT MEMBERSHIP COSTS:	\$ 395'000			Owner Usage Value		Owner Income	
YACHT MEMBERSHIP SILVER - FP SAMANA 59:	\$ 395'000						
Daily Charter Rental:		\$6'980					
Weekly Charter Rental:		\$48'860					
Less Taxes (VAT-15%/ECAL-5%/STT-6%):	26%	\$12'704					
Less Booking Fees:	15%	\$7'329					
Less Silent Escapes Management Fees:	15%	\$7'329					
Net Weekly Rental Income:	=	\$21'498	=				
Owner Usage:	7	Days	\$	48'860			
Available for Rental:	-	Weeks			\$	-	
Rental Occupancy Rate:		100%					
Net Annual Yacht Value/Income:			\$	48'860	\$	-	
Net Annual Value/Income:			\$	48'860	\$	-	
Annualized Income Only ROI:				12.37%		0.00%	
Annualized Income & Use ROI:						12.37%	

## YACHT MEMBERSHIP GOLD - 1 WEEK PACKAGE - FOUNTAINE PAJOT SAMANA 59 - 100% RENTAL USAGE

1 WEEK YACHT MEMBERSHIP COSTS:	\$ 395'000		Owner Usage Value		Owner Income	
YACHT MEMBERSHIP SILVER - SUNREEF 60ECO S:	\$ 395'000					
Daily Charter Rental:		\$6'980				
Weekly Charter Rental:		\$48'860				
Less Taxes (VAT-15%/ECAL-5%/STT-6%):	26%	\$12'704				
Less Booking Fees:	15%	\$7'329				
Less Silent Escapes Management Fees:	15%	\$7'329				
Net Weekly Rental Income:	=	\$21'498	=			
Owner Usage:	-	Days	\$	-		
Available for Rental:	1	Weeks			\$	21'498
Rental Occupancy Rate:		100%				
Net Annual Yacht Value/Income:			\$	-	\$	21'498
Net Annual Value/Income:			\$	-	\$	21'498
Annualized Income Only ROI:				0.00%		5.44%
Annualized Income & Use ROI:						5.44%