## **Example: Silent Escapes Fiji - Fractional Ownership Value/Returns**

## MARINA - 2-BEDROOM RESIDENCE & YACHT MEMBERSHIP SILVER/1 WEEK - FOUNTAINE PAJOT AURA 51

		400/000		Owner Usage Value		Owner Income	
SHARE OWNERSHIP&YACHT MEMBERSHIP COSTS	•	490'000					
2 BEDROOM RESIDENCE - 1/12 SHARE - 4 WEEKS	>	295'000	62/265				
Nightly Average Rental (1% of Value):		260/	\$2′265				
Less Taxes (VAT-15%/ECAL-5%/STT-6%):		26%	\$589				
Less Booking Fees:		15%	\$340				
Less Silent Escapes Management Fees:		15%	\$340	•			
Net Daily Owner Rental Revenues:			\$997				
Owner Usage:		14	Days	\$	31′710		
Available for Rental:		14	Days			\$ 9'767	
Rental Occupancy Rate:			70%				
Annual Maintenance Fees:						\$ 5'900	
Net Annual Residence Value/Income:				\$	31′710	\$ 3'867	
YACHT MEMBERSHIP SILVER/1 WEEK - FP AURA 51	\$	195'000					
Daily Charter Rental:			\$3′980				
Less Taxes (VAT-15%/ECAL-5%/STT-6%):		26%	\$1'035				
Less Booking Fees:		15%	\$597				
Less Silent Escapes Management Fees:		25%	\$995	_			
Net Daily Rental Income:		·	\$1′353				
Owner Usage:		7	Days	\$	27'860		
Available for Rental:		-	Days			\$ -	
Rental Occupancy Rate:			50%				
Annual Maintenance Fees:						\$ -	
Net Annual Yacht Value/Income:				\$	27'860	\$ -	
Net Annual Value/Income:				\$	59'570	\$ 3'867	
Annualized Income Only ROI:					12.16%	0.79%	
Annualized Income & Use ROI:						12.95%	

## BEACH CLUB - 2-BEDROOM RESIDENCE & YACHT MEMBERSHIP SILVER/1 WEEK - FOUNTAINE PAJOT AURA 51

			Owner Usage Value			Owner Income	
SHARE OWNERSHIP&YACHT MEMBERSHIP COSTS	\$ 570'000				ı		
2 BEDROOM RESIDENCE - 1/12 SHARE - 4 WEEKS	\$ 375'000						
Nightly Average Rental (1% of Value):		\$2'370					
Less Taxes (VAT-15%/ECAL-5%/STT-6%):	26%	\$616					
Less Booking Fees:	15%	\$356					
Less Silent Escapes Management Fees:	15%	\$356	_				
Net Daily Owner Rental Revenues:		\$1'043					
Owner Usage:	14	Days	\$	33'180			
Available for Rental:	14	Days			\$	10'219	
Rental Occupancy Rate:		70%					
Annual Maintenance Fees:					\$	7′500	
Net Annual Residence Value/Income:			\$	33'180	\$	2′719	
YACHT MEMBERSHIP SILVER/1 WEEK - FP AURA 51	\$ 195'000						
Daily Charter Rental:		\$3'980					
Less Taxes (VAT-15%/ECAL-5%/STT-6%):	26%	\$1'035					
Less Booking Fees:	15%	\$597					
Less Silent Escapes Management Fees:	25%	\$995	_				
Net Daily Rental Income:		\$1′353					
Owner Usage:	-	Days	\$	-			
Available for Rental:	7	Days			\$	4'736	
Rental Occupancy Rate:		50%					
Annual Maintenance Fees:					\$	-	
Net Annual Yacht Value/Income:			\$	-	\$	4'736	
Net Annual Value/Income:			\$	33'180	\$	7'456	
Annualized Income Only ROI:				5.82%		1.31%	
Annualized Income & Use ROI:						7.13%	